

**FEDERAL INSTITUTE OF SCIENCE AND TECHNOLOGY (FISAT)<sup>TM</sup>**

**Hormis Nagar, Mookkannoor P O, Angamaly-683 577, Kerala**

**Accredited by NAAC with ' A+' Grade**

**An ISO 9001: 2015 Certified Institution managed by FBOA Educational Society**

**(Approved by AICTE and affiliated to APJ Abdul Kalam Technological University)**

**Ph: 0484 - 2725272, E-mail: [mail@fisat.ac.in](mailto:mail@fisat.ac.in)**

**Website: [www.fisat.ac.in](http://www.fisat.ac.in)**



**ADMISSION PROSPECTUS**

**[2024 -2025]**

**MBA Programme**



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## Introduction

The prospectus contains the rules and regulations applicable for selection and admission to MBA courses for 2024-25 and includes the procedure for admission to all seats.

This prospectus is subject to modification / addition / deletion as may be deemed necessary by the Management subject to further orders, if any, passed by statutory/ appropriate authorities / courts of law.

Reservation shall be as per principle as contemplated in G.O.(P)208/66/ Edn dated 02-05-1966, G.O.(MS) No.95/08/ SCSTDD dated 6-10-2008 and other relevant orders.

### 1. The College

Federal Institute of Science And Technology (FISAT) is a private self-financing Professional College established in 2002 under the aegis of Federal Bank Officers' Association Educational Society (FBOAES), an initiative of Federal Bank Officers' Association (FBOA). It is situated in Hormis Nagar at Mookkannoor, near Angamaly, the birth place of Late Shri. K P Hormis, Founder of Federal Bank. The college is approved by AICTE and affiliated to A P J Abdul Kalam Technological University, Kerala. The institution is accredited by NAAC with "A+" Grade. This ISO 9001:2015 certified institution offers B.Tech, M.Tech, MCA, MBA and PhD programmes.

With the motto "Focus on Excellence", FISAT has been envisaged and developed to become a 'Centre of Excellence' in professional education. The college has carved a niche for itself in education world, eloquently demonstrated by the flying colors attained by its students in academics, placements as well as in extra-curricular and co-curricular activities. FISAT has secured many ranks in different programmes in the university examinations, since its inception.

### 2. Vision; Mission & Quality objective

FISAT Business School (FBS) aims to be a centre of excellence in management education that will transform talents into competent, confident, socially committed and highly resourceful managers with global vision capable of facing any challenge.

#### 2.1 Vision

- To become a world class professional institute with focus on excellence moulding committed global professionals and technocrats who can meet the demands of business, industry and research.

#### 2.2 Mission

- To transform into an advanced centre of technical education which will in turn bring out professionals with superior skills and social commitment.





- To provide state-of-the-art facilities to mould brilliant young talents, enabling them to take up assignments in the highly competitive global scenario.

### 3. Managing Committee

1	Mr. Shimith P R	Secretary - FBOAES
2	Mr. Sachin Jacob Paul	President - FBOAES
3	Mr. Jenib J Kachapilly	Treasurer - FBOAES
4	Dr. Paul Mundadan	Managing Committee Member - FBOAES
5	Mr. Abdul Nazar M P	Managing Committee Member - FBOAES
6	Mr. Rajanarayanan V M	Managing Committee Member - FBOAES
7	Mr. Sathyamoorthy S	Managing Committee Member - FBOAES
8	Mr. Rajavarma E K	Managing Committee Member - FBOAES
9	Mr. George C Chacko	Managing Committee Member - FBOAES
10	Mr. Ajithkumar K K	Managing Committee Member - FBOAES
11	Mr. Pappachan V O	Managing Committee Member - FBOAES
12	Ms. Jayasree K	Managing Committee Member - FBOAES

### 4. Name of important functionaries

#### Chairman

Mr. Shimith P R

#### Principal

Dr. Jacob Thomas V

#### Director

Dr. A.J. Joshua

### 5. Address and contact Details

#### FISAT BUSINESS SCHOOL

Hormis Nagar, Mookkannoor P.O., Angamaly- 683 577, Kerala

Ph: 0484 – 2725272, 2725111,

E-mail: fbs@fisat.ac.in

Web: www.fbs.ac.in

### 6. Courses offered and sanctioned strength in FISAT Intake

MBA (Master of Business Administration)

120





## MBA COURSE

APJ Abdul Kalam Technological University (initially Kerala Technological University), a State Government University came into existence on May 21, 2014 with an aim to give leadership to the technology related policy formulation and engineering planning for the State. It also emphasizes to improve the academic standards of the graduate, post graduate and research programmes in engineering science, technology and management and regulate the academic standards of all colleges affiliated to the University. The main thrust areas of the University are Research, Development and Innovation.

Duration of the MBA programme will normally be two academic years spanning Four Semesters. The programme will be structured on credit based system following the Semester pattern with continuous evaluation. The basic content of the course can be classified as

1. Core courses
2. Specialization Electives
3. Project work

A Student can opt for specialization in the second year as per rules framed for this by the Academic Board for Management Programme. Elective are offered in Marketing, Human Resource Management, Finance, Operations and Systems domain. The lists of course are:

### Semester 1

Introduction to Business  
Quantitative Techniques for Managers  
Organizational Behaviour  
Business Economics  
Information Systems for Managers  
Accounting for Managers  
Ethics, Governance and Corporate Responsibility  
Legal Systems for Business  
Employability Enhancement Programme (Non- credit)

### Semester 2

Marketing Management  
Financial Management  
Human resource Management  
Operations Management  
Operations Research  
Research for Managerial Decisions  
Entrepreneurship Development

### Semester 3

International Business  
Business Analytics  
Elective I  
Elective II  
Elective III  
Elective IV  
Elective V  
Internship



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#### Semester4

Strategic Management

Industry 4.0 and AI applications for Business

Elective VI

Elective VII

Elective VIII Project & Comprehensive Viva Voce

#### 7. FEE STRUCTURE MBA PROGRAMME

Note: The fee structure is as per the proposal submitted in 2012 to Fee Regulatory Committee. Fee can be paid only Net banking /Debit Card/Credit Card.The Fee structure for 2024 MBA Admission is given below:-

#### MBA ADMISSION 2024 FEE STRUCTURE

##### 1st INSTALMENT (DURING ADMISSION)

Sl. No.	Fee details	Amount
1	Admission Fee	500
2	Alumni Membership Fee	500
3	Caution Deposit (Refundable)	5000
4	Insurance Premium	75
5	Placement & Training Activities	5000
6	PTA Membership Fee &Annual Subscription	1500
7	Students Association Fee	5000
8	Students Development Fund	20250
9	Tuition Fee	90000
10	University Registration Fee	1050
11	University Affiliation Fee	1000
12	University Exam Fee	2355
13	University Fees for Arts & Sports	530
	Total	132760
	Uniform Charges Extra	



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<b>2nd INSTALMENT</b>		
	Fee items	
1	Tuition Fee	90000
2	Students Development fee	11500
3	Placement & Training Activities	7000
4	University Exam Fee	2145
	<b>Total</b>	<b>110645</b>
<b>3rd INSTALMENT</b>		
	Fee details	
1	Tuition Fee	90000
2	Students Development fee	11000
3	University Fees for Arts & Sports	530
4	PTA Annual Subscription	1000
5	University Exam Fee	2415
6	Placement & Training Activities	10000
7	Students Insurance Scheme	75
	<b>Total</b>	<b>115020</b>










<b>4th INSTALMENT</b>		
	Fee details	
1	Tuition Fee	90000
2	Students Development fee	11500
3	Placement & Training Activities	7000
4	University Exam Fee	3150
	<b>Total</b>	<b>111650</b>
	<b>Total Course Fee</b>	<b>4,70,075</b>



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### 8. Details of Faculty Members

Sl No.	Name	Qualification	Designation	Gender	Photo
1	Dr. A.J. Joshua	B.Tech., MBA, PhD	Professor & Director	Male	
2	Dr. Anoo Anna Antony	MBA, PhD	Professor	Female	
3	Dr. Jose Varghese	MBA, M.Sc, MS, PhD	Associate Professor	Male	
4	Dr. Sindhu George	MBA, PhD	Associate Professor	Female	
5	Mr. Prasanth P. John	MBA, MA (PM & IR), M.Sc (Psy), M.Phil	Assistant Professor. Sr. Gr.	Male	
6	Mr. Praveen V.	B.E, MBA	Assistant Professor. Sr. Gr.	Male	
7	Dr. Sreenish S R	MBA, PhD	Assistant Professor. Sr. Gr.	Male	
8	Ms. Biji U. Nair	B.Tech, MBA	Assistant Professor. Sp.Gr.	Female	
9	Mr. Prasanth V.	MBA, RABQSA (Australia) Six Sigma BB Certified, UGC Net Qualified, Google AdWord (Google), MCP (Microsoft), Inbound Marketing Certified	Assistant Professor Sp.Gr.	Male	



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10	Ms. Merin Thomas	B.Tech, PGDM	Assistant Professor Sp.Gr.	Female	
11	Ms. Amala Mary	B.Tech, MBA	Assistant Professor	Female	
12	Dr. Sonia Elizabeth Thomas	MBA, PhD	Assistant Professor	Female	
13	Dr. Preeja R	MBA,PhD.Net Qualified	Guest Faculty	Female	

#### 9. Infrastructure and Student Amenities

The college has developed excellent infrastructure facilities in the form of fully equipped laboratories, well stocked and computerized library subscribing important e-journals and print journals, Wi-Fi connectivity, hostels, conveyance, store, canteen, and facilities for indoor and outdoor games. Language Lab, Internet café, Bank, ATM, and Fitness Centre are some of the additional facilities provided for the students. The campus wide network facilitates parents, teachers, students and the campus administration to interact with various departments, library and management functions of the college.

#### 10. Result of Previous years with pass percentage

BATCH & YEAR	SEM 1	SEM 2	SEM 3	SEM 4
2006 – 2008	71.00%	32.00%	90.00%	96.70%
2007 – 2009	53.40%	79.30%	94.80%	96.60%
2008 – 2010	51.70%	31.70%	86.60%	88.33%





<b>2009 – 2011</b>	57.14%	71.40%	88.00%	87.50%
<b>2010 – 2012</b>	49.00%	67.00%	91.00%	89.00%
<b>2011 – 2013</b>	66.00%	66.00%	77.00%	85.00%
<b>2012 – 2014</b>	53.00%	54.00%	62.00%	83.00%
<b>2013 – 2015</b>	37.00%	71.00%	70.00%	66.00%
<b>2014 - 2016</b>	59.00%	68%	78%	90%
<b>2015-2017</b>	69%	74%	89%	82%

<b>BATCH &amp; YEAR</b>	<b>TRISEM-1</b>	<b>TRISEM-2</b>	<b>TRISEM-3</b>	<b>TRISEM-4</b>	<b>TRISEM-5</b>	<b>TRISEM-6</b>
<b>2016-2018</b>	61%	69%	69%	84.75%	89.66%	99.13%
<b>2017-2019</b>	63.25%	45.76%	75.21%	90.68%	93.22%	89.83%
<b>2018-2020</b>	68.91%	73.95%	73.11%	94.95%	91.60%	100%
<b>2019-2021</b>	54.31%	92.17%	99.12%	99.1%	97.35%	100%



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BATCH & YEAR	SEM-1	SEM-2	SEM-3	SEM-4		
2020 – 2022	92.35%	92.24%	93.97%	94.83%		
2021-2023	70.83%	78.33%	99.17 %	98.3%		
2022-2024	96.64%	88.9%				

### 11. Placement and Training Cell (PTC)

Placement and Training cell plays a pivotal role in providing opportunities for students to grab their dream jobs. For this, every student is made to go through a series of soft skill enhancement training programs during their course for nearly 200+ hours. PTC has been successful in placing almost all the eligible students over the years. The fact that our students are placed in MNCs like Federal Bank , ICICI Bank, EY, ESAF SMALL FINANCE BANK, KPMG, TCS, Government and Public Sector companies and commercial banks speaks volumes about the professional excellence of students.

Batch	Student Strength	Students placed	No. of companies visited the campus	Prominent Companies
2009 – 2011	60	56	16	Berger Paints, TCS, HDFC Bank, Vodafone, Synthite, Federal Bank, ICICI Bank, BNP Paribas
2010 – 2012	60	51	23	Taj Hotels, Legrand, Madras Cement
2011 – 2013	120	68	24	Hedge Equities, Kotak Securities, South Indian Bank, KPMG, IDBI Federal Insurance



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2012 – 2014	120	65	25	Kotak Mahindra Bank, Ramco Cement, Asian Paints
2013 – 2015	120	81	27	HCL Technologies, RBS, Saint Gobain
2014-2016	120	84	29	Hedge Equities, Kotak Securities, Federal Bank, South Indian Bank, KPMG
2015-2017	120	54	12	Federal Bank, Asian paints, IndusInd Bank, Somany Ceramics Ltd. IBS, Vodafon, Envestnet
2016-2018	120	62	65	Robert Bosch, TCS, ITC, OYO Rooms, Apollo hospital, Taj group, Oppo, Radisson Blu, ESAF bank
2017-2019	120	83	41	The Federal Bank Ltd., KPMG, EY, HDFC-AMC, TCS, Naukri.com, Byjus App, ESAF Bank, Catholic Syrian Bank, OYO
2018- 2020	117	80	22	The Federal Bank Ltd., KPMG, EY, HDFC-AMC, TCS, Byjus App, ESAF Bank, ABFRL, Ramco Cements, Indigo Paints, Tommy Hilfiger
2019 – 2021	113	75	30	The Federal Bank Ltd., KPMG, EY, HDFC-AMC, TCS, Byjus App, ESAF Bank, ABFRL, NewageSys



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2020 – 2022	116	79	15	The Federal Bank Ltd., KPMG, EY, HDFC-AMC, TCS, ESAFBank, Reliance, Cognizant
2021-2023	120	78	25	EY, ESAF SMALL FINANCE BANK, HDFC Life, ETC
2022-2024	117	35	15	EY, ESAF SMALL FINANCE BANK, HDFC Life, ETC

## 12. Institute Industry Interaction

### REGULAR SEMINARS / WORKSHOPS / DISCUSSIONS

To update the students with the latest business trends and issues, for strengthening the present and building the future, regular seminars are organized. Book and article reviews along with providing raw materials to make seasoned judgments also help the students to improve comprehension and increase the value of self study. With the goal of making the students efficient and effective in streamlining and expressing their creative ideas and perceptions, brainstorming sessions and business quizzes form regular features. Case study Presentations and Debates related to contemporary issues are arranged periodically.

### MONTHLY SPECIAL LECTURES BY PROFESSIONALS FROM INDUSTRY, BUSINESS AND ACADEMICS

FBS grooms the students to take on challenges in the real life in corporate world. Structured techniques for enhancing professional and personal skills help to develop overall managerial skills through unique modules of special lectures organized monthly by professionals and experts from Industry, Business and Academics.

## 13. How to Apply (*Online application only*)

- Candidates who wish to apply can submit their application online.
- Visit the website [www.fbs@fisat.ac.in](http://www.fbs@fisat.ac.in) or [www.fisat.ac.in](http://www.fisat.ac.in) and apply through "Online Application" link.
- During the online application process, the candidate is required to fill the form online using the link given above, pay the application fees of Rs. 750 (Net banking /Debit Card/Credit Card) update the marks when available, and upload the necessary documents.



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#### 14. Admission Procedure

##### Procedure of Selection

- The selection of candidates is purely based on merit. Admission to the MBA programme is determined by the scores obtained by the candidate in the admission tests CAT/CMAT/KMAT. (The minimum qualifying cut off marks of KMAT Kerala Entrance Examination shall be 10% (72/720) for General Category for the academic year 2023. The minimum cut off for SEBC will be 10% (72/720) and 7.5% (54/720) for SC/ST. Further, the selection will also be based on group discussion, personal interview, work experience/ extracurricular activity and a consistent academic record.
- Merit list for the admission will be published in the website.
- Reservation of seats shall be as per rules prescribed in the relevant rules by the State Govt/ Statutory bodies.

#### 15. Eligibility for Admission

- Admission is strictly on the basis of merit.
- Eligibility will be subject to the rules and regulations of APJ Abdul Kalam Technological University/AICTE/Govt.
- Subject to the regulation relating to prescribed minimum of the respective qualifying examination, the minimum marks of admission to the course of studies shall be a pass in the case of SC/ST candidates.
- Candidates belonging to socially and Educationally Backward Classes (SEBC) shall be given relaxation for admission as per norms.
- The candidates should have studied in the graduate course in an institution recognized by a University/Deemed University.
- A pass in degree examination with 50% marks in aggregate for Arts/ Commerce/Science/B. Tech and for post graduation.
- Candidates who have degrees awarded from Universities other than Kerala shall submit Migration Certificate at the time of admission.
- Candidates who have appeared for the final examination can also apply. Selection of such candidates shall be subject to the production of qualifying degree at the time of admission.
- Good score in any Management Aptitude Test –KMAT/ CAT/CMAT.(The minimum qualifying cut off marks of KMAT Kerala Entrance Examination shall be 10% (72/720) for General Category. The minimum cut off for SEBC will be 10% (72/720) and 7.5% (54/720) for SC/ST.)\*

*\*subject to change based on govt. orders*



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## 16. GENERAL

### Admission

- Candidates are advised to visit the website regularly to get updated information on interview, admission etc. No separate communication will be sent on this account.
- Selected candidates shall take admission at the appointed time and date in the college, after paying the fees, failing which the offer of admission will be cancelled.
- For genuine reasons, Management will have the right to deny admission to any candidate, even if otherwise eligible and such reasons will be recorded and told to the student.

**Original Certificates** The following certificates have to be produced in original at the time of admission

- SSLC/ Secondary Examination certificate in original for proof of age with 2 attested copies
- Degree/PG certificate and Mark list of degree/PG with 2 attested copies
- Physical fitness certificate from a Government Medical practitioner.
- Transfer Certificate in original from the Institution last studied
- Course and conduct certificate from the Head of the Institution last studied
- KMAT/CAT /CMAT Score Card (original).
- Three passport size & two stamp size (colour) photographs.
- Migration certificate in original
- Aadhar copy

**Important Dates for issue of applications:** - Applications will be issued immediately after the publication of qualifying examination results. Note: The dates are subject to modification. Changes will be published in the website.

### Refund / Adjustment of Fees

If a candidate takes admission and leaves the college after the prescribed dates by concerned authorities, he/she will be liable to forfeiture of the fees paid.

### Redressal of Grievances

Any grievances / complaints regarding selection and admission should be brought to the notice of the Principal within 24 hours of occurrence of the grievance.

### Uniforms

- Uniforms and shoes are compulsory for all students
- Boys- Slack Shirt- Pants with shirt tucked in and black belt
- Girls- Slack Shirt, Jacket and Pants
- Boys and Girls - Black shoes with dark blue socks



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### **Attendance**

Attendance is compulsory throughout the period of the course as stipulated by University regulations.

### **Working Hours**

Classes	9:00 AM to 4:30 PM (Monday to Friday)
College Office	9:00 AM to 5:00PM
Library	8:00 AM to 7:00 PM

Saturdays are holidays

### **Cultural / Sports Activities**

The college provides its students numerous opportunities for co-curricular and extracurricular activities to enrich their cultural interests. Our students have consistently won laurels to their credit by winning top positions in various University meets and Youth Festivals. FISAT has state - of - the - art sports facilities like acrylic Basketball court, Volleyball court, Fitness center, Football field, Indoor Shuttle Badminton courts and Cricket ground.

### **Caution against Ragging**

As per the order of the Supreme Court of India in the SLP© No. 24296-24299 of 2004 dated 16/5/07, ragging is strictly prohibited inside and outside the institution. Ragging/ any type of misconduct towards any student either in the college campus or outside will be considered as criminal offence and will be immediately reported to the Police. Perpetrators will not be permitted to continue the studies. The court orders related to this subject will be strictly followed. A Discipline cum Anti ragging Committee and Anti ragging squad as envisaged in Supreme Court order is functioning in the college to monitor such activities.

### **How to reach us**

The campus is at Hormis Nagar, Mookkannoor near Angamaly. A vast stretch of land comprising over 25 acres forms the campus. The campus is within a radius of 4 km from NH-47, 10 km from Angamaly Railway station and 12 km from Kochi International Airport. Mookkannoor is well connected by road to Angamaly from where a number of private and KSRTC buses make frequent trips to various destinations.

### **FISAT Business School**

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